Consolidated Financial Statements **December 31, 2018**



Independent auditor's report

To the Members of Valley Credit Union Limited

Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Valley Credit Union Limited and its subsidiaries (together, the Company) as at December 31, 2018 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

What we have audited

The Company's consolidated financial statements comprise:

- the consolidated statement of financial position as at December 31, 2018;
- the consolidated statement of income and comprehensive income for the year then ended;
- the consolidated statement of changes in members' equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Pricewaterhouse Coopers LLP
Chartered Professional Accountants, Licensed Public Accountants

Halifax, Nova Scotia March 27, 2019

Consolidated Statement of Financial Position

As at December 31, 2018

	2018 \$	2017 \$
Assets	Ψ	Ψ
Cash and cash equivalents (note 5) Other assets (note 6) Members' loans (note 7) Long-term investments (note 8) Deferred income taxes (note 12) Property and equipment (note 9)	16,211,048 130,612 153,315,427 3,577,617 35,140 3,436,099	11,908,142 284,534 152,167,185 3,392,427 50,897 3,624,348
	176,705,943	171,427,533
Liabilities		
Payables and accruals Members' deposits (note 11) Income tax payable	1,511,542 162,424,515 24,656	2,067,580 157,167,580 11,864
	163,960,713	159,247,024
Members' Equity		
Equity shares (note 14)	42,190	41,375
Retained earnings and restricted surplus	12,703,040	12,139,134
	12,745,230	12,180,509
	176,705,943	171,427,533

Commitments and contingencies (note 18)

Approved by the Board of Directors	
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Director	Director
Blicctol	Director

Consolidated Statement of Income and Comprehensive Income For the year ended December 31, 2018

	2018 \$	2017 \$
Financial income		
Members' loans	6,936,476	5,997,829
Cash and cash equivalents	162,189	107,223
Dividend income	109,029	91,040
_	7,207,694	6,196,092
Financial expense	4 007 040	4.045.000
Members' deposits	1,207,910	1,045,689
Other Patronage rebate	131,285 349,584	24,194 223,748
	1,688,779	1,293,631
Net financial income	5,518,915	4,902,461
Fee and commission income (note 15)	2,345,182	2,210,670
Provision for impaired loans (note 7)	(141,446)	(83,339)
Net interest and other income	7,722,651	7,029,792
Operating expenses		
Personnel	3,466,254	3,282,713
General business (note 21)	2,652,692	2,235,932
Occupancy costs (note 21)	711,676	690,115
Members' security (note 21)	252,481	223,562
-	7,083,103	6,432,322
Income before the following	639,548	597,470
Gain on disposal of property and equipment	53,660	18,607
Income before income taxes	693,208	616,077
Income tax expense (note 12)		
Current	113,545	92,666
Deferred	15,757	12,374
	129,302	105,040
Net income and comprehensive income for the year	563,906	511,037
Net income and comprehensive income attributable to members	563,906	511,037

Consolidated Statement of Changes in Members' Equity

For the year ended December 31, 2018

	Equity shares \$	Restricted surplus \$	Retained earnings	Total members' equity \$
Balance at December 31, 2016	41,150	390,271	11,237,826	11,669,247
Net income and comprehensive income	_	-	511,037	511,037
Issuance of members' shares, net of redemption	225	_	_	225
Balance at December 31, 2017	41,375	390,271	11,748,863	12,180,509
Net income and comprehensive income	_	_	563,906	563,906
Issuance of members' shares, net of redemption	815	_	_	815
Balance – December 31, 2018	42,190	390,271	12,312,769	12,745,230

Consolidated Statement of Cash Flows

For the year ended December 31, 2018

	2018 \$	2017 \$
Operating activities Net income and comprehensive income for the year Charges (credits to income not involving cash)	563,906	511,037
Depreciation of property and equipment Provision for impaired loans Loans written off during the year, net of recoveries Deferred income taxes Gain on disposal of property	340,937 141,447 (160,125) 15,757 (53,660)	255,418 83,339 (59,591) 12,374 (18,607)
	848,262	783,970
Net change in non-cash working capital balances related to operations Decrease (increase) in other assets Decrease (increase) in accrued interest receivable Decrease (increase) in income tax recoverable Increase (decrease) in accounts payable and accrued liabilities Increase (decrease) in income tax payable Increase (decrease) in accrued interest payable	153,922 22,113 - (556,038) 12,792 160,337	356,652 (64,993) 24,424 1,118,827 11,864 (52,985)
	641,388	2,177,759
Financing activities Net increase (decrease) in members' deposits Net increase (decrease) in equity shares	5,096,598 815	15,686,620 225
	5,097,413	15,686,845
Investing activities Net (increase) decrease in members' loans Net (increase) decrease in investments Additions to property and equipment Proceeds on sale of land	(1,151,676) (185,190) (218,232) 119,203 (1,435,895)	(16,758,924) 35,480 (915,601) 69,247 (17,569,798)
Net change in cash and cash equivalents during the year	4,302,906	294,806
Cash and cash equivalents – Beginning of year	11,908,142	11,613,336
Cash and cash equivalents – End of year	16,211,048	11,908,142

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

1 General information

Valley Credit Union Limited (the "credit union") is incorporated under the Nova Scotia Credit Union's Act, and the operation of the credit union is subject to the Financial Institution Act. The credit union provides a full range of bank services to its customer-owners in 7 branches located throughout western Nova Scotia. The credit union's head office is located in Waterville, Nova Scotia, Canada.

These consolidated financial statements have been authorized for issue by the Board of Directors on March 26, 2019.

2 Changes in accounting policies

The credit union has adopted IFRS 9 - *Financial instruments* with a date of transition of January 1, 2018, which resulted in changes in accounting policies and adjustments to the amounts previously recognized in the consolidated financial statements. The credit union did not early adopt any of the elements of IFRS 9 in previous periods.

As permitted by the transitional provisions of IFRS 9, the credit union elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognized in the opening retained earnings of the current period.

The amendments to IFRS 7 - *Financial Instruments*: Disclosures have been applied to the current period. The comparative note disclosures repeat those disclosures made in the prior year.

The adoption of IFRS 9 has resulted in changes in the credit union's accounting policies for recognition, classification and measurement of financial assets and financial liabilities and impairment of financial assets. IFRS 9 also significantly amends other standards dealing with financial instruments such as IFRS 7.

Set out below are disclosures relating to the impact of the adoption of IFRS 9 on the credit union. Further details of the specific IFRS 9 accounting policies applied in the current period (as well as the previous IAS 39 accounting policies applied in the comparative period) are described in note 3.

a) Classification and measurement of financial instruments

The measurement category and the carrying amount of financial assets and liabilities in accordance with IAS 39 Financial instruments: Recognition and measurement and IFRS 9 at January 1, 2018 are compared as follows:

		IAS 39		IFRS 9
Financial assets	Measurement category	Carrying amount	Measurement category	Carrying amount
Cash and cash equivalents	Amortized cost (Loans and receivables)	11,908,142	Amortized cost	11,908,142
Members' loans	Amortized cost (Loans and receivables)	152,167,185	Amortized cost	152,167,185
Investments	Available for sale	3,392,427	FVTPL	3,392,427

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

2 Changes in accounting policies (continued)

a) Classification and measurement of financial instruments (continued)

There were no changes to the classification and measurement of financial liabilities.

b) Reconciliation of the consolidated statement of financial position balances from IAS 39 to IFRS 9

The credit union performed a detailed analysis of its business models for managing financial assets and analysis of their cash flow characteristics. There were no reclassifications or remeasurements required upon adoption of IFRS 9 at January 1, 2018 based on this analysis.

c) Reconciliation of loan loss allowance balance from IAS 39 to IFRS 9

There was no impact to opening equity at January 1, 2018 due to the remeasurement from the IAS 39 incurred loss model to the new impairment allowance measured in accordance with the IFRS 9 expected loss model (ECL).

Further information on the measurement of the loss allowance under IFRS 9 can be found in note 7.

On January 1, 2018, the credit union adopted IFRS 15, Revenue from Contracts with Customers IFRS 15, establishes principles for reporting about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The standard provides a single, principles based five-step model for revenue recognition to be applied to all contracts with customers. The standard was adopted retrospectively. Based on the credit union's assessment of revenues and costs within the scope of this standard, IFRS 15 did not have a material impact on its consolidated financial results.

Standards and interpretations issued but not yet effective

Accounting standards that have been issued but are not yet effective are listed below.

• *IFRS* 16, *Leases* was issued in January 2016, which will replace IAS 17 - Leases. The new standard is effective for the fiscal years beginning on January 1, 2019. Under the new standard, all leases will be on the balance sheet of lessees except those that meet limited exception criteria. The credit union is currently evaluating the impact that this standard will have on its consolidated financial statements.

3 Summary of significant accounting policies

Basis of presentation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The principal accounting policies applied in the preparation of these consolidated financial statements are set out below.

The credit union presents its statement of financial position on a non-classified basis in order of liquidity. The following balances are generally classified as current: cash and cash equivalents, loans outstanding due within one year, members' deposits due on demand or within one year, payables and accruals.

The credit union classifies its expenses by the nature of expenses method.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Basis of presentation (continued)

The preparation of consolidated financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the credit union's accounting policies. Changes in assumptions may have a significant impact on the financial statements in the period the assumptions changed. The areas involving a higher degree of judgment or complexity, where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 4.

Basis of consolidation

These consolidated financial statements include the amounts of the credit union's wholly-owned subsidiary, 3100522 Nova Scotia Ltd. Intercompany transactions and balances have been eliminated from the consolidated accounts.

Basis of measurement

The consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial assets and liabilities at fair value through profit and loss (FVTPL) (in 2017 – available for sale).

Financial instruments - IFRS 9

Financial assets and liabilities

From January 1, 2018, the credit union has applied IFRS 9 and classifies its financial instruments in the following measurement categories: FVTPL; FVOCI; or amortized cost. Management determines the classification of its financial instruments at initial recognition. The credit union uses trade date accounting for regular way contracts when recording financial asset transactions.

The accounting policies from January 1, 2018 related to these financial assets and liabilities are as follows:

Measurement methods

Amortized cost and effective interest rate

The amortized cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortized cost before any loan loss allowance) or to the amortized cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. When the credit union revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognized in net income.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Measurement methods (continued)

Interest income and expense

Interest income and expense is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for financial assets that have subsequently become credit-impaired (or 'stage 3'), for which interest income is calculated by applying the effective interest rate to their amortized cost (i.e. net of the expected credit loss (ECL) provision).

Initial recognition and measurement

Financial assets and financial liabilities are recognized when the entity becomes a party to the contractual provisions of the instrument.

At initial recognition, the credit union measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at FVTPL, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in net income. At the first reporting date after initial recognition, an ECL allowance is recognized for financial assets measured at amortized cost and investments in debt instruments measured at FVOCI, which results in an accounting loss being recognized in net income when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortized over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realized through settlement.

Classification and subsequent measurement

From January 1, 2018, the credit union has applied IFRS 9 and classifies its financial assets using the following measurement categories:

- FVTPL;
- Fair value through other comphrensive income (FVOCI); or
- Amortized cost

Assets carried at amortized cost will continue to be measured as outlined in measurement methods above

Investments

The classification requirements for debt and equity instruments are below:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Classification and subsequent measurement (continued)

Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective and would include term deposits held by the credit union.

Classification and subsequent measurement of debt instruments depend on the business model for managing the asset and the cash flow characteristics of the asset. Based on these factors, the credit union classifies its debt instruments into one of the following two measurement categories:

- FVTPL: Assets that do not meet the criteria for amortized cost or FVOCI are measured at FVTPL. A gain or loss on a debt investment that is subsequently measured at FVTPL and is not part of a hedging relationship is recognized in net income and presented in the consolidated statement of income and comprehensive income within "Investment income" in the period in which it arises.
- FVOCI: Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest (SPPI) and that are not designated at FVTPL, are measured at FVOCI. Changes in the carrying amount are taken through Other Comprehensive Income (OCI), except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortized cost, which are recognized in net income. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to net income.

Business model

The business model reflects how the credit union manages the assets in order to generate cash flows. That is, whether the credit union's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL. Factors considered by the credit union in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel and how risks are assessed and managed.

Solely payments of principal and interest (SPPI)

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the credit union assesses whether each financial instrument's cash flows represent SPPI. In making this assessment, the credit union considers whether the contractual cash flows are consistent with a basic lending arrangement (i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement). Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is clasified and measured at FVTPL. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are SPPI.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Classification and subsequent measurement (continued)

Solely payments of principal and interest (SPPI) (continued)

The credit union reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none have occurred during the period.

Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets. An example of equity instruments include the credit union's investment in shares of Atlantic Central.

The credit union subsequently measures all equity investments at FVTPL, except where the credit union's management has elected, at initial recognition, to irrevocably designate an equity investment at FVOCI. When this election is used, fair value gains and losses are recognized in OCI and are not subsequently reclassified to net income, including on disposal. Dividends, when representing a return on such investments, continue to be recognized in net income as Investment income when the credit union's right to receive payments is established. Gains and losses on equity investments at FVTPL are included in the 'Investment income' line in the consolidated statement of income and comprehensive income.

Impairment

The credit union assesses on a forward-looking basis ECL associated with its assets carried at amortized cost and FVOCI and with the exposure arising from loan commitments. The credit union recognizes a loss allowance for such losses at each reporting date. The measurement of ECL reflects reasonable and supportable information that is available without undue cost or effort at the reporting date about past events and current conditions.

Note 17 provides more detail of how the ECL is measured.

Modification of loans

The credit union sometimes renegotiates or otherwise modifies the contractual cash flows of loans to members. When this happens, the credit union assesses whether or not the new terms are substantially different than the original terms. The credit union does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- Significant extension of the loan term when the borrower is not in financial difficulty;
- Significant change in the interest rate;
- Change in the currency the loan is denominated in; or
- Insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Modification of loans (continued)

If the terms are substantially different, the credit union derecognizes the original financial asset, recognizes a new asset at fair value, and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the credit union also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed upon payments. Differences in the carrying amount are also recognized in net income as a gain or loss on derecognition.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the credit union recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in net income. The new gross carrying amount is recalculated by discounting the modified cash flows at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets).

Derecognition

Financial assets, or a portion thereof, are derecognized when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either (i) the credit union transfers substantially all the risks and rewards of ownership, or (ii) the credit union neither transfers nor retains substantially all the risks and rewards of ownership and the credit union has not retained control.

The credit union enters into transactions where it retains the contractual rights to receive cash flows from assets but assumes a contractual obligation to pay those cash flows to other entities and transfers substantially all of the risks and rewards. These transactions are accounted for as 'pass through' transfers that result in derecognition if the credit union:

- has no obligation to make payments unless it collects equivalent amounts from the assets;
- is prohibited from selling or pledging the assets; and
- has an obligation to remit any cash it collects from the assets without material delay.

Financial liabilities

The credit union designates members' deposits, payables and accruals and secured borrowing as financial liabilities. In both the current and prior period, financial liabilities are initially recognized at fair value and subsequently measured at amortized cost.

Derecognition

Financial liabilities are derecognized when they are extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Financial instruments (IAS 39)

Until December 31, 2017 the credit union applied IAS 39 - and classified its financial assets as follows: loans and receivables, FVTPL, held-to-maturity investments and available for sale (AFS) financial assets. Management determines the classification of its financial instruments at initial recognition. The credit union uses trade date accounting for regular way contracts when recording financial asset transactions. The credit union currently does not have any financial assets classified as held-to-maturity investments.

The accounting policies until December 31, 2017 related to these financial assets and liabilities are as follows:

a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The credit union's loans and receivables comprise cash resources, interest bearing deposits and members' loans. Loans and receivables are initially recognized at the amount expected to be received, less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, loans and receivables are measured at amortized cost using the effective interest method less a provision for impairment.

b) AFS investments

AFS investments are non-derivatives that are either designated in this category or not classified in any of the other categories. The credit union's AFS assets are its long-term equity investments.

AFS investments are recognized initially at fair value plus transaction costs and are subsequently carried at fair value. Gains or losses arising from remeasurement are recognized in other comprehensive income. When an AFS investment is sold or impaired, the accumulated gains or losses are moved from accumulated other comprehensive income to the statement of income and comprehensive income and are included in "other gains and losses (net)".

Dividends or distributions on AFS instruments are recognized in the statement of income in investment income when the credit union's right to receive payment is established.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Financial instruments – IAS 39 (continued)

c) Financial liabilities at amortized costs

Financial liabilities at amortized cost include payables and accruals and members' deposits. Payables and accruals are initially recognized at the amount required to be paid, less, when material, a discount to reduce the payables to fair value. Subsequently, trade payables are measured at amortized cost using the effective interest method. All other financial liabilities are recognized initially at fair value, net of any transaction costs incurred and subsequently, at amortized cost using the effective interest method.

d) Financial assets and liabilities at fair value through income

A financial asset or liability is classified in this category if acquired principally for the purpose of selling or repurchasing in the short-term and consists of short-term investments. They are recognized initially and, subsequently, at fair value. Transaction costs are expensed in the statement of income and comprehensive income. Gains and losses arising from changes in fair value are presented in the statement of income within "other expenses" in the period in which they arise.

Allowance for loan losses

All loans are subject to a continuous management review process to assess whether there is any objective evidence that any loan or group of loans is impaired.

Impairment of loans and advances is recognized when objective evidence is available that a loss event has occurred.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred).

Impairment losses are recognized income.

• Specific provision

Loans that meet significant delinquency and loan size criteria are individually assessed for impairment to estimate the likely loss on the loan.

• Collective provision

Loans that do not meet significant delinquency criteria are not individually assessed but are placed into portfolios of assets with similar risk profiles and a collective assessment of impairment is performed based on objective evidence from historical experience.

The quantitative effect is disclosed in note 7.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Impairment of investments

Investments classified as AFS

The credit union assesses at each statement of financial position date if there is objective evidence that an AFS financial asset or a group of financial assets may be impaired. A significant or prolonged decline in the fair value of an AFS equity security below its cost is considered objective evidence that the assets are impaired. If any such evidence exists for AFS financial assets, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is reclassified from equity and recognized in the statement of income and comprehensive income. Impairment losses recognized in the statement of income and comprehensive income on equity instruments are not reversed.

Interest income

Interest on members' loans is recognized on an amortized cost basis using the effective interest rate method. The effective rate is the rate that exactly discounts estimated future cash payments through the expected life of the loan to the net carrying amount of the loan. When estimating the future cash flows, the credit union considers all contractual terms of the loan excluding any future credit losses. The calculation includes all fees and costs paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Mortgage prepayment fees are recognized in fee and commission income when received, unless they relate to a minor modification to the terms of the mortgage, in which case the fees are recognized over the expected remaining term of the original mortgage using the effective interest rate method. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. All interest income is recognized on an accrual basis.

The following accounting policies were applicable for the years ended December 31, 2018 and December 31, 2017:

Cash and cash equivalents

Cash and cash equivalents include cash on hand, held in current accounts, interest bearing liquidity deposits held at Atlantic Central and bank overdrafts.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Foreclosed assets

Foreclosed assets, if any, are recorded at the lower of the amortized cost of the loan or mortgage foreclosed, adjusted for revenues received and costs incurred subsequent to foreclosure, and estimated net proceeds from the sale of the assets.

Property and equipment

Property and equipment are initially recorded at cost and subsequently measured at cost less accumulated depreciation and any accumulated impairment losses. Depreciation is recognized using the declining balance and straight-line methods at the following rates:

Buildings 5% declining-balance
Furniture and equipment 20% declining-balance
Vault, security equipment and paving 10% declining-balance
Leasehold improvements straight-line over the term of the lease
Computer equipment 3 years straight-line
Automated banking machine and cash dispensing unit 5 years straight-line

Impairment of non-financial assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount, which is the higher of the value in use and fair value less costs to sell, the asset is written down accordingly.

Impairment charges are included in net income and comprehensive income.

Members' deposits

All members' deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument. Members' deposits are subsequently measured at amortized cost, using the effective interest rate method.

Patronage rebates

The credit union policy is to accrue patronage rebates when approved by the Board of Directors. These rebates are recorded in the statement of income and comprehensive income in the year to which they relate.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

3 Summary of significant accounting policies (continued)

Other income

Fee and commissions are recognized when earned, specifically when amounts are fixed or can be determined and the ability collect is reasonably assured. Income from profit sharing arrangements is recognized when received.

Income taxes

i) Current income tax

Income tax payable (receivable) is calculated on the basis of current Canadian tax law and is recognized as an expense (income) for the period except to the extent that it relates to items that are recognized in other comprehensive income or directly in equity.

Where the credit union has tax losses that can be relieved against a tax liability for a previous year, it recognizes those losses as an asset, because the tax relief is recoverable by refund of tax previously paid. This asset is offset against an existing current tax balance.

Where tax losses can be relieved only by carry-forward against taxable profits of future periods, a deductible temporary difference arises. Those losses carried forward are offset against deferred tax liabilities carried in the statement of financial position.

The credit union does not offset income tax liabilities and current income tax assets.

ii) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax basis of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates and laws that have been enacted or substantially enacted at the reporting date and are expected to apply when the related deferred income tax asset or liability is realized or settled. The principal temporary differences arise from depreciation of property and equipment and specific provisions for impaired loans. Deferred tax assets are recognized when it is probable that future taxable profit will be available against which these temporary differences can be utilized.

Foreign exchange

The functional currency of the credit union is the Canadian dollar. Monetary assets and liabilities denominated in foreign currencies (US dollars) are translated into Canadian dollars at rates prevailing at the year-end date. Income and expenses are translated at the exchange rates in effect on the date of the transactions. Exchange gains and losses arising on the translation of monetary items are included in income and comprehensive income for the year.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the credit union's accounting policies. Changes in assumptions may have a significant impact on the financial statements in the period the assumptions changed.

Significant estimates made in the preparation of these consolidated financial statements include, but are not limited to the following areas, with further information contained in the applicable accounting policy note:

Measurement of the expected credit loss allowance

The credit union reviews its loan portfolio to assess the ECL allowance for loans at least on a quarterly basis. The measurement of the ECL allowance for financial assets measured at amortized cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of members defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in note 17.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

The judgements, inputs, methodology and assumptions used for estimating the ECL allowance are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Derecognition of financial assets

The credit union's securitization activities are complex arrangements which require the credit union to make significant judgments about the extent to which the rights to the cash flows of the transferred receivables and/or the obligation to pay cash flows have been transferred to third parties in order to determine whether the transfers should be accounted for as a sale for accounting purposes. In making such judgement, the credit union needs to assess the extent to which the exposure to the future variability of cash flows was transferred in assessing whether the risks and rewards of the financial assets have been substantially transferred or retained.

Depending on the nature of the transfer arrangements, the credit union may carry out quantitative as well as qualitative tests to support its conclusion as to whether the risks and rewards of a financial asset have been transferred to third parties.

Fair value of equity investments

The equity investments held by the credit union do not have quoted market prices in an active market. For certain shares, fair value is considered to approximate par value based on the terms of those shares. The credit union continues to monitor these shares for any indication that a new measure of fair value is available.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

5 Cash and cash equivalents

	2018 \$	2017 \$
Cash on hand and in current accounts Atlantic Central interest bearing deposits	2,041,893 14,169,155	32,512 11,875,630
	16,211,048	11,908,142
Other assets		
	2018 \$	2017 \$
League Data share dividend receivable	5,217	2,729
Atlantic Central rebate receivable Foreclosed collateral (note 7)	Ξ	62,732 42,174
Prepaid expenses and other	118,466	176,899
	123,683	284,534

7 Members' loans

6

At December 31, 2018, loans to members are presented net of allowance for ECLs totalling \$271,115. The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognized. The gross carrying amount of financial assets below also represents the credit unions maximum exposure to credit risk on these assets.

				2018
	Stage 1	Stage 2	Stage 3	Total
	\$	\$	\$	\$
Personal				
Term loan	19,616,487	294,682	169,102	20,080,271
Line of credit	16,541,603	_	83,788	16,625,391
Mortgage	72,117,148	_	484,866	72,602,014
Business				
Term loan	32,169,262	_	275,876	32,445,138
Line of credit	2,576,756	_	_	2,576,756
Mortgage	8,980,013	_	_	8,980,013
Accrued interest	276,959	_	_	276,959
Gross carrying amount	152,278,228	294,682	1,013,632	153,586,542
Loss allowance	(121,344)	(12,310)	(137,461)	(271,115)
Carrying amount	152,156,884	282,372	876,171	153,315,427

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

7 Members' loans (continued)

Loss allowance

The loss allowance recognized in the period is impacted by a variety of factors, such as:

- Transfers between Stage 1 and Stages 2 or 3 due to members' loans experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and lifetime ECL;
- Additional allowances for new financial instruments recognized during the period, as well as releases for financial instruments de-recognized in the period;
- Impact on the measurement of ECL due to changes in probability of default (PD), exposure at default (EAD) and loss given default (LGD) in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions; and
- Financial assets derecognized during the period and write-offs of allowances related to assets that were written off during the period.

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period due to these factors:

unitual period due to these factors.				2018
Personal	Stage 1	Stage 2	Stage 3	Total
	12 month	Lifetime	Lifetime	
	ECL	ECL	ECL	
	\$	\$	\$	\$
			40= 040	
Loss allowance as at January 1, 2018	93,788	_	135,919	229,707
Transfers	(157,289)	12,310	144,979	
Net remeasurement of loss allowance	154,802	_	(13,515)	141,287
Write-offs	_	_	(163,064)	(163,064)
Recoveries		_	11,482	11,482
Loss allowance as at December 31, 2018	91,301	12,310	115,801	219,412
				2018
Business	Stage 1	Stage 2	Stage 3	Total
	12 month	Lifetime	Lifetime	
	ECL	ECL	ECL	•
	\$	\$	\$	\$
Loss elleuranes es et lanuary 1, 2019	44.044		45.070	60.006
Loss allowance as at January 1, 2018	44,814	_	15,272	60,086
Transfers	(20,134)	_	20,134	-
Net remeasurement of loss allowance	5,362	_	5,970	11,332
Writeoffs			(19,715)	(19,715)
Loss allowance as at December 31, 2018	30,042	_	21,661	51,703

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

7 Members' loans (continued)

During the year, the credit union sold \$5,819,662 of loans to other credit unions (2017 - \$nil).

Foreclosed collateral

During the year, there were \$117,181 in foreclosed loans (2017 - \$163,169). Foreclosed properties are sold as soon as is practicable and when, in management's opinion, it is the most advantageous time to mitigate the risk of additional loss. At December 31, 2018, the credit union had \$nil (2017 - \$42,174) in foreclosed properties held for resale.

Disclosures relating to the year ended December 31, 2017 are as follows:

		2017 \$
Personal Term loan Line of credit Mortgage		21,865,481 16,057,373 78,384,188
Business Term loan Line of credit Mortgage		24,718,276 2,533,479 8,599,109
Accrued interest on loans	_	299,072
		152,456,978
Allowance for impaired loans	_	(289,793)
Carrying amount	_	152,167,185
		2017
	Impaired loans	Allowance for impairment
Allowance for impaired loans	Impaired Ioans \$	Allowance for
Personal Line of credit and term loan Mortgage	loans	Allowance for impairment
Personal Line of credit and term loan	loans \$ 171,403	Allowance for impairment \$
Personal Line of credit and term loan Mortgage Business Loans and mortgages	171,403 562,275	Allowance for impairment \$ 135,919
Personal Line of credit and term loan Mortgage Business	171,403 562,275 505,072	Allowance for impairment \$ 135,919 - 15,272

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Members' loans (continued)

Continuity for allowance for impaired loans	
	2017 \$
Allowance for impaired loans – Beginning of year	266,045
Add	
Provision for impaired loans	83,339
Impaired loans recovered	9,951
Less	
Loans written-off:	
Principal	(69,542)
Allowance for impaired loans – End of year	289,793

Loans can have either variable or fixed rate of interest and they mature within 1 month to 5 years. The rates offered to members are determined by the type of security offered, the member's credit worthiness, competition from other lenders and the current prime rate.

The credit union's prime rate at December 31, 2018 was 4.25% (2017 - 3.5%).

The credit union has no loans that have been renegotiated during the current or prior year which would have been considered impaired but for restructuring of the loan.

A loan is considered past due when a counterparty has not made a payment by the contractual due date. The following table presents the carrying value of loans that are past due but not classified as impaired because they are either: (i) less than 90 days past due unless there is information to the contrary that an impairment event has occurred; or (ii) fully secured and collection efforts are reasonably expected to result in repayment.

	201 <i>7</i> \$
31 to 60 days	281,231
61 to 90 days	169,274
91 to 180 days	303,017
Over 180 days	2,624
	756,146

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

8 Long-term investments

	2018 \$	2017 \$
Shares		
Atlantic Central	3,022,727	2,837,137
Concentra Financial	500,000	500,000
League Data Limited	54,580	54,580
Other	310	710
	3,577,617	3,392,427

For the year ended December 31, 2018, investments in debt and equity securities have been classified as FVTPL.

For the year ended December 31, 2017, long-term investments in shares in the credit union System (the "System") and others have been classified as AFS and are measured at estimated fair value which approximates their par value.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

9 Property and equipment

rroperty and equipm	Land \$	Buildings \$	Furniture and equipment	Vault, security equipment and paving \$	Leasehold improvements \$	Computer equipment	Total \$
Year ended December 31, 20	17						
Opening net book value Additions Depreciation Disposals	898,678 - - (50,640)	1,366,870 55,183 (70,309)	311,292 113,560 (63,877)	331,796 307,569 (72,063)	41,103 400,884 (17,562)	65,066 38,405 (31,607)	3,014,805 915,601 (255,418) (50,640)
Closing net book value	848,038	1,351,744	360,975	567,302	424,425	71,864	3,624,348
At December 31, 2017							
Cost Accumulated depreciation	848,038	2,381,858 (1,030,114)	1,638,683 (1,277,708)	1,341,076 (773,774)	750,701 (326,276)	1,140,143 (1,068,279)	8,100,499 (4,476,151)
Net book value	848,038	1,351,744	360,975	567,302	424,425	71,864	3,624,348
Year ended December 31, 20	18						
Opening net book value Additions Depreciation Disposals Depreciation of disposals	848,038 - - (6,500)	1,351,744 - (67,724) (113,762) 93,826	360,975 122,185 (85,943) (145,641) 130,854	567,302 10,431 (80,433) (90,778) 69,984	424,425 4,761 (57,273) (39,785) 36,257	71,864 80,855 (49,564) (77,394) 77,395	3,624,348 218,232 (340,937) (473,860) 408,316
Closing net book value	841,538	1,264,084	382,430	476,506	368,385	103,156	3,436,099
At December 31, 2018							
Cost Accumulated depreciation	841,538	2,268,095 (1,004,011)	1,615,227 (1,232,797)	1,260,729 (784,223)	715,677 (347,292)	1,143,604 (1,040,448)	7,844,870 (4,408,771)
Net book value	841,538	1,264,084	382,430	476,506	368,385	103,156	3,436,099

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

10 Line of credit

The credit union has an operating line of credit with Atlantic Central of \$4,286,000 (2017 - \$7,700,000); of this amount, \$3,820,302 was available at December 31, 2018 (2017 - \$4,818,878). The interest rate on the line of credit is prime, which was 3.45% at December 31, 2018 (2017 - 2.7%). The credit union has pledged all of its assets as security for their line of credit.

11 Members' deposits

	2018 \$	2017 \$
Savings Chequing Term deposits Registered savings and retirement plans Tax free savings accounts Accrued deposit interest	48,859,980 58,720,384 24,280,672 11,811,390 18,380,048 372,041	50,170,184 57,988,359 22,914,082 11,845,998 14,037,253 211,704
	162,424,515	157,167,580

12 Income taxes

i) Tax rate reconciliation

	2018 \$	2017 \$
Income before income taxes	693,208	616,077
Taxes at statutory rates Impact of income taxable at preferred rate Permanent differences and other	214,894 (90,000) 4,408	190,984 (87,500) 1,556
	129,302	105,040

ii) Deferred taxes

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 31% (2017 - 31%) which is calculated as follows:

The movement in the deferred income tax account is as follows:

	2018 \$	2017 \$
Balance, January 1	50,897	63,271
Deferred income tax expense	(15,757)	(12,374)
Balance, December 31	35,140	50,897

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

12 Income taxes (continued)

ii) Deferred taxes (continued)

Deferred income tax asset (liability) is attributable to the following items:

2018	2017
\$	\$
·	·
44,420	48,000
93,330	104,880
(128,030)	(128,030)
25,420	25,420
	627
35.140	50,897
	\$ 44,420 93,330 (128,030)

13 Capital requirements and management

Capital management

The credit union's capital consists of retained earnings, restricted surplus and equity shares.

The credit union's strategic plan dictates management's approach to growth; loan mix, credit quality, fixed assets, profitability objectives and dividend/patronage rebate policy and assume a significant influence on customer-owner service objectives. It also establishes the criteria to maintain a cushion beyond the minimum statutory capital requirements. Management and the Board of Directors ensure the credit union's Investment and Lending Policy and credit risk profile reflect loan portfolio composition and levels of risk that are consistent with the credit union's strategic objectives.

In accordance with the Credit Union Act, the credit union shall maintain a level of equity that is not less than 5% of its assets. As at December 31, 2018, customer-owners' equity was 7.21% (2017 - 7.11%).

Management will continue to develop business plans targeting a capital adequacy ratio which exceeds the minimum ratio established by legislation or regulations.

Restricted surplus

In 2011, the credit union received a non-cash stock dividend from Atlantic Central of \$520,000 in the form of 5,200 Class NS shares having a redemption value of \$100 per share. This amount was included in income for 2011 with a corresponding current and deferred tax liability of \$129,729, resulting in net income of \$390,271 from this transaction.

Pursuant to a directive issued by CUDIC, the \$390,271 net income and retained earnings resulting from this stock dividend transaction cannot be distributed until such time as total equity of the credit union is equal to or greater than 8% of total assets and retained earnings are equal to or greater than 4% of total assets.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

14 Equity shares

The credit union is authorized to issue an unlimited number of common shares. Common shares can only be withdrawn with the approval of the Board of Directors. The shares have a par value of \$5 per share and each member is required to hold one share. During 2018, the net increase in common shares was 207 (2017 - net increase of 93) for cash consideration of \$1,035 (2017 - \$465). Also, during the year adjustments were made to the minimum \$5 balance in the amount of \$220 (2017 - \$240). The total number of shares issued at the end of the year is 8,827 (2017 - 8,620).

15 Fee and commission income

	2018 \$	2017 \$
Interac fees	22,580	24,033
Service charges	1,762,306	1,604,041
Commissions	336,516	343,397
Rebates	66,554	62,796
Rental income	79,790	81,056
Mortgage penalties	44,274	66,405
Other	33,162	28,942
	2,345,182	2,210,670

16 Fair value of financial assets and liabilities

Fair value is the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction between market participants at the measurement date.

Fair value amounts disclosed represent point in time estimates that may change in subsequent reporting periods due to market conditions or other factors. Where there is no quoted market value, fair value is determined using a variety of valuation techniques and assumptions. The credit union has estimated fair values taking into account changes in interest rates that have occurred since the assets and liabilities were acquired. These calculations represent management's best estimates based on a range of methods and assumptions; since they involve uncertainties, the fair values may not be realized in an actual sale or immediate settlement of the instruments. Interest rate changes are the main cause of changes in the fair value of the credit union's financial instruments. The carrying value is a reasonable approximation of fair value for the credit union's cash and cash equivalents, demand deposits and payables and accruals, due to their short-term nature.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

16 Financial instruments and fair values (continued)

The fair values of financial instruments are as follows:

Loans

In determining the fair value of loans, the credit union incorporates the following assumptions:

- For fixed rate performing loans, fair values are determined by discounting remaining contractual cash flows at current market interest rates offered for loans with similar terms.
- For floating rate performing loans, changes in interest rates have minimal impact on the fair value since loans reprice to market. On that basis, fair value is assumed to equal carrying value.
- The total value of loans determined using the above assumptions is reduced by the allowance for impaired loans to determine the fair value of the credit union's loan portfolio.

Deposits

In determining the fair value of deposits, the credit union incorporates the following assumptions:

- For fixed rate and fixed maturity deposits, the credit union discounts the remaining contractual cash flows at market interest rates offered for deposits with similar terms and risks.
- For floating rate deposits, changes in interest rates have minimal impact on the fair value since deposits reprice to market. On that basis, fair value is assumed to equal carrying value.

The table below sets out the fair values of financial instruments, using the valuation methods and assumptions referred to above. The table does not include assets and liabilities that are not considered financial instruments.

		2018		2017
	Carrying value \$	Fair value \$	Carrying value \$	Fair value \$
Assets				
Cash and cash equivalents	16,211,048	16,211,048	11,908,142	11,908,142
Members' loans	153,309,583	150,932,327	152,157,906	150,320,011
Long-term investments	3,436,099	3,436,099	3,392,427	3,392,427
Liabilities				
Members' deposits Accounts payable and accrued liabilities	162,052,474 1,511,542	162,869,992 1,511,242	156,955,876 2,067,580	158,016,038 2,067,580

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

16 Financial instruments and fair values (continued)

Fair value hierarchy

Financial instruments recorded at fair value on the statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs in making the measurements. The fair value hierarchy has the following levels:

Level 1 – valuation based on quoted prices observed in active markets for identical assets or liabilities;

Level 2 – valuation techniques based on inputs that are quoted prices of similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; inputs other than quoted prices used in a valuation model that are observable for that instrument; and inputs that are derived principally from or corroborated by observable market data by correlation or other means; and

Level 3 – valuation techniques with significant unobservable market inputs.

A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

2017			2018			
Level 3 \$	Level 2 \$	Level 1 \$	Level 3 \$	Level 2 \$	Level 1 \$	
_	3,392,427	_	_	3,577,617	_	

Investments

17 Risk management

The credit union, through its financial assets and liabilities, has exposure to the following risks from use of its financial instruments: credit risk, liquidity risk and market risk (interest rate risk). Senior management is responsible for setting acceptable levels of risk and reviewing risk management activities as necessary.

i) Credit risk

Credit risk is the risk of financial loss to the credit union if a member or counterparty of a financial instrument fails to meet its contractual obligations resulting in financial loss to the credit union. This risk arises primarily from the credit union's personal and commercial loans, mortgages and loan commitments arising from such lending activities.

The measurement of ECL under IFRS 9 uses the information and approaches that the credit union uses to manage credit risk, though certain adjustments are made in order to comply with the requirements of IFRS 9. The approach taken for IFRS 9 measurement purposes is discussed below.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

i) Credit risk (continued)

Credit risk is the single largest risk for the credit union's business; management therefore carefully manages its exposure to credit risk. Oversight for the credit risk management and control is provided by management who reports to the Board of Directors.

The credit union's maximum exposure to credit risk at the statement of financial position date in relation to each class of recognized financial assets is the carrying amount of those assets indicated in the statement of financial position. The maximum credit exposure does not take into account the value of any collateral or other security held, in the event other entities/parties fail to perform their obligations under the financial instruments in question. The principal collateral and other credit enhancements the credit union holds as security for loans include: (i) insurance and mortgages over residential lots and properties; (ii) recourse to business assets such as real estate, equipment, inventory and accounts receivable; and (iii) recourse to liquid assets, guarantees and securities. The value of collateral held against individual exposures is generally only assessed at the time of borrowing or when a specific review of that exposure is undertaken in accordance with policy.

Credit risk exposure:

The credit union's maximum exposure to credit risk at the reporting date was:

	2018 \$	2017 \$
Atlantic Central interest bearing deposits	14,169,155	11,875,630
Members' loans Personal Business Investments	109,307,676 44,001,907 3,577,617 171,056,355	116,307,042 35,850,864 3,392,427 167,425,963

Beyond the credit risk associated with the above financial assets, the credit union is also exposed to credit risk associated with undrawn lines of credit and undisbursed commitments to members for loans at year end as disclosed in note 18 (b).

See note 7 for further disclosure on credit risk.

Short-term deposits and cash at banks have a low credit risk exposure as these assets are high quality investments with low risk counterparties. For the loan portfolio, the credit union's underwriting methodologies and risk modeling is customer based rather than product based. The credit union reviews the member's capacity to repay the loan rather than relying exclusively on collateral, although it is an important component in establishing credit risk.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarized below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the credit union.
- If a significant increase in credit risk (SICR) since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.
- If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'.

Financial instruments in Stage 1 have their ECL measured at an amount equal to the ECLs that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on ECLs on a lifetime basis.

The key judgements and assumptions adopted by the credit union in addressing the requirements of the standard are discussed below:

Significant increase in credit risk

The assessment of SICR incorporates forward-looking information and is performed on a quarterly basis at a portfolio level for all instruments held by the credit union. A watch list is used to monitor credit risk; this assessment is performed at the counterparty level and on a periodic basis. The criteria used to identify SICR are monitored and reviewed periodically for appropriateness by management.

The credit union considers a financial instrument to have experienced a SICR when one or more of the following quantitative or qualitative criteria have been met:

For personal loans:

- contractual cash flow obligations are more than 30 days past due; and/or
- available information at the reporting date indicates that the ability of the borrower to fulfill its
 contractual cash flow obligations has been reduced (e.g. using internal watch lists for monitoring
 the credit risk of borrowers).

For business loans:

- contractual cash flow obligations are more than 30 days past due; and/or
- available information at the reporting date indicates that the borrower's ability to fulfill its
 contractual cash flow obligations has been reduced (e.g. significant deterioration in risk rating, in
 short-term forbearance, early signs of cash flow/liquidity problems, adverse change in operating
 results, adverse changes in business, financial or economic conditions in which the business
 operates).

The credit union has not used the low credit risk exemption for any financial instruments in the year ended December 31, 2018.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

Definition of default and credit-impaired assets

The credit union defines a financial instrument as in default, which is fully aligned with the definition of credit impaired, when it meets one or more of the following:

- The borrower is more than 90 days past due on its contractual payments;
- The borrower is in long-term forbearance; and
- The borrower is insolvent or has filed for bankruptcy.

The criteria above have been applied to all financial instruments held by the credit union and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the PD, EAD and LGD throughout the credit union's ECL calculations.

An instrument is considered to no longer be in default (i.e. to have cured) when it no longer meets any of the default criteria.

Measuring ECL - Explanation of inputs, assumptions and estimation techniques

The ECL is measured on either a 12-month or lifetime basis depending on whether a SICR has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the probability of default (PD), exposure at default (EAD), and loss of given default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months, or over the remaining lifetime of the obligation.
- EAD is based on the amounts the credit union expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. For example, for a revolving commitment, the credit union includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.
- LGD represents the credit union's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of EAD. LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be incurred if the default occurs in the next 12 months and lifetime LGD is the percentage of loss expected to be incurred if the default occurs over the remaining expected lifetime of the loan.

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

Measuring ECL – Explanation of inputs, assumptions and estimation techniques (continued)

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the expected payment profile, which is based on the contractual repayments owed by the borrower over a 12-month or lifetime basis.

The 12-month and lifetime LGDs are determined based on the factors, which impact the recoveries made post default. These vary by product type as follows:

- For secured products, this is primarily based on collateral type and projected collateral values, historical discounts to market/book values due to forced sales, time to repossession and expected recovery costs.
- For unsecured products, LGD's are typically set at product level due to the limited differentiation in recoveries achieved across different borrowers. These LGD's are influenced by collection strategies.

The assumptions underlying the ECL calculation — such as how the maturity profile of the PDs and how collateral values change etc. — are monitored and reviewed on a quarterly basis.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

Collateral and other credit enhancements

The credit union employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collateral for funds advanced. The credit union has internal policies on the acceptability of specific classes of collateral or credit risk mitigation.

The credit union prepares a valuation of the collateral obtained as part of the loan origination process. This assessment is reviewed periodically. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges against chattels;
- · Charges over business assets such as premises, inventory and accounts receivable; and
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are either secured or unsecured.

The credit union's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collateral held by the credit union since the prior period.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

ii) Liquidity risk

Liquidity risk is the risk that the credit union will encounter difficulty in meeting obligations associated with financial liabilities as they come due. Liquidity risk is inherent in any financial institution and could result from entity level circumstances and/or market events.

The credit union's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the credit union's reputation.

Exposure to liquidity risk:

The credit union is required to maintain 10% of members' deposits in liquid investments of which 90% must be held with Atlantic Central. The credit union was in compliance with this requirement at December 31, 2018.

	2018 \$	2017 \$
Required liquidity Liquid assets	16,226,386 18,452,036	15,704,110 16,050,152
Excess liquidity	2,225,650	346,042
Liquid assets comprise Cash on hand and current accounts Short-term investments and liquidity deposits	1,922,352 16,529,684 18,452,036	2,215,616 13,834,536 16,050,152

Cash flows payable under financial liabilities by remaining contractual liabilities are as follows:

				2018
	On demand \$	Under 1 year \$	1 - 3 years \$	Over 3 years \$
Members' deposits Trade and other payables Undrawn lines of credit	118,942,474 	26,269,400 1,511,542 -	11,713,100 - -	5,127,500 - -
	134,091,504	27,780,942	11,713,100	5,127,500

The credit union expects that many members will not request repayment on the earliest date the credit union could be required to pay.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

iii) Market and interest rate risk

Market risk is the risk of exposure to changes to financial prices affecting the value of positions held by the credit union as part of its normal trading activities. As the credit union does not deal in foreign exchange contracts or commodities, market risk consists solely of interest rate risk.

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. For the credit union, mismatches in the balance of assets, liabilities and off-balance sheet financial instruments that mature and reprice in varying reporting periods generate interest rate risk. These mismatches will arise through the ordinary course of business as the credit union manages member portfolios of loans and deposits with changing term preferences and through the strategic positioning of the credit union to enhance profitability.

Interest rate risk policies and processes:

The credit union meets its objectives for interest rate risk management by structuring the statement of financial position to take advantage of the yield curve and mismatch opportunities while limiting risk exposure to approved levels to ensure that net interest income and net market values are not significantly impacted when there is an adverse change in interest rates.

Interest rate risk measurement techniques:

The credit union uses a number of techniques to manage interest rate risk. In order to manage the repricing of assets and liabilities, the credit union will alter the product mix through the marketing of particular products and pricing initiatives. Decisions on determining the appropriate mix of assets and liabilities are based on economic conditions, member behaviour, capital levels, liquidity levels and policies that limit exposure by instrument and counterparty.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the credit union's net interest revenue to a 1% movement in rates. At December 31, 2018, the credit union's risk related to a 1% movement in rates was 13 basis points or \$223,000.

The determination of interest rate sensitivity encompasses numerous assumptions. It is based on the earlier of the repricing date or the maturity date of assets and liabilities used to manage interest rate risk.

The gap position presented below is as at December 31 of each year. It represents the position outstanding at the close of the business day and may change significantly in subsequent periods based on member behaviour and the application of the credit union's asset and liability management policies.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

17 Risk management (continued)

iii) Market and interest rate risk (continued)

The assumptions for the year ended December 31, 2018 were as follows:

Assets

- Fixed term assets, such as mortgages and personal loans, are reported based on scheduled repayments.
- Variable rate and non-interest-bearing assets that are related to the prime rate or other short-term market rates are reported in the within the three-month category.

Liabilities

- Fixed rate liabilities, such as term deposits, are reported at scheduled maturity.
- Interest-bearing deposits on which the member interest rate changes with prime or other short-term market rates are reported in the within the demand category.

Rates

- Rates are based on the weighted average interest rates for the assets and liabilities on December 31.

			Hadau 4				December	
	Demand principal \$	Rate %	Under 1 year principal \$	Rate %	1 – 3 years principal \$	Rate %	Over 3 years principal \$	Rate %
Assets Cash and investments	2,041,858	-	14,169,190	1.22	500,000	4.60	3,077,617	-
Members' loans	40,082,183	6.59	17,248,100	4.07	42,985,600	3.63	52,993,700	3.94
	42,124,041	6.59	31,417,290	2.78	43,485,600	3.64	56,071,317	3.72
Liabilities Members' deposits	118,942,474	0.64	26,269,400	1.62	11,713,100	1.85	5,127,500	2.11
Asset/liability gap	(76,818,433)		5,147,890		31,772,500		50,943,817	
							December	31, 2017
	Demand principal \$	Rate %	Under 1 year principal \$	Rate %	1 – 3 years principal \$	Rate %	December Over 3 years principal \$	31, 2017 Rate
Assets Cash and investments	principal		year principal		principal		Over 3 years principal	Rate
Cash and	principal \$		year principal \$	%	principal \$	%	Over 3 years principal \$	Rate %
Cash and investments Members' loans	principal \$	%	year principal \$ 12,288,630	% 1.16	principal \$ 500,000	% 4.60	Over 3 years principal \$	Rate %
Cash and investments Members'	principal \$ 32,529 45,704,186	5.77	year principal \$ 12,288,630 17,234,520	% 1.16 3.68	principal \$ 500,000 34,008,300	% 4.60 3.93	Over 3 years principal \$ 2,479,410 55,210,900	Rate % 2.03 3.50

December 31, 2018

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

18 Commitments and contingencies

a) Lease and other obligations

The approximate minimum annual lease payment for the credit union's office for the next year is \$66,020.

b) Credit commitments

The following amount represents the maximum amount of additional credit that the credit union could be obligated to extend. These amounts are not necessarily indicative of credit risk as many of these arrangements may expire or terminate without being utilized.

Undrawn lines of credit 15,149,030

c) Contingencies

In the ordinary course of business, the credit union has legal proceedings brought against it and provisions have been included in liabilities where appropriate. At December 31, 2018 \$nil (2017 - \$nil) provisions have been recorded.

19 Related party transactions

The credit union entered into the following transactions with key management personnel, which are defined by IAS 24, "*Related Party Disclosures*", as those persons having authority and responsibility for planning, direction and controlling the activities of the credit union.

a) Key management

		2018 \$	2017 \$
	Salaries Post-employment benefits	810,796 84,548	734,305 78,828
		895,344	813,133
b)	Directors' remuneration		
		2018 \$	2017 \$
	Honorarium Payment for expenses incurred while on credit union business or training	13,099 6,186	14,438 3,711
		19,285	18,149

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

19 Related party transactions (continued)

c) Loans to directors, key management personnel and their families

Loans to directors and key management personnel are either unsecured or secured by registered mortgage over eligible security in accordance with standard lending policies.

	2018 \$	2017 \$
Loans outstanding at December 31, 2017 Loans issued during the year Changes in key management during the year Loan repayments during the year	944,627 368,938 (35,915) (160,820)	1,016,629 225,536 (109,521) (188,015)
Loans outstanding at December 31, 2018	1,116,831	944,629
Interest income earned	26,489	23,090

No provisions have been recognized in respect of loans given to key management (2017 - \$nil). The loans issued to directors, key management personnel and close family members during the year of \$386,938 (2017 - \$225,536) are repayable over 0-25 years and have interest rates of 2.89% - 4.00%, (2016 - 2.04% - 4.75%).

20 Company pension plan

The credit union provides its employees with an RPP matching pension plan. As at December 31, 2018, there were no required future contributions in respect of past service and all contributions required under the plan had been funded.

During the fiscal year, the credit union contributed \$136,755 (2017 - \$135,247) towards the pension plan.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Members' security

21 Operating expenses		
	2018	2017
	\$	\$
General business		
Advertising and promotion	115,743	88,111
Banking fees	593,890	553,723
Board expenses	32,803	49,358
Computer costs	389,305	369,009
Courier and postage	19,215	15,758
Credit Union Central	297,859	220,253
Depreciation – equipment and computer	127,305	90,138
Donations	550	268
Equipment maintenance and rent	71,083	78,915
Meetings	22,439	21,499
Membership	139,628	190,818
Office	141,177	144,241
Other	551,339	258,957
Professional fees	110,132	119,108
Staff travel	40,224	35,776
	2,652,692	2,235,932

Occupancy costs		
Depreciation	213,633	165,280
Rent	76,693	76,714
Repairs and maintenance	185,609	233,385
Taxes	89,573	81,841
Utilities	146,168	132,895

CUDIC	138,218	128,550
Insurance and other	114,263	95,012
	252,481	223,562

711,676

690,115